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Your Wind Shield While You Wait.
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Architectural Terra Cotta

The O. W. Ketcham
Terra Cotta Works.
Crum Lynne, Pa.
Local Office, Home Life Building, Fifteenth and G Streets N. W.
The McLachlan Bank and Office Building, 10th and G Sts.
Recently furnished by U.S.
Agents for all kinds of fancy terra cotta, roofing tile, freestone, &c.

ANNOUNCEMENT.

After January 15 we will occupy our new building at the corner of 11th and H streets northwest, with a complete line of exclusive Office Furniture and Filing Devices.

Manufacturers of Mill and Cabinet Work.
The Melton-Rhodes Company, Inc.

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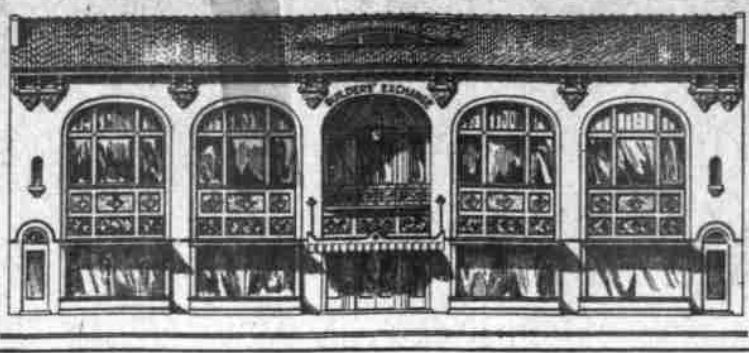
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Hardwood and Building
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Thirteenth and B Sts. N. W.,
WASHINGTON, D. C.
DASH, DOORS, BLINDS, LATHS, SHINGLES, PICKETS, &c.

Of elegant design, and a large
assortment of replacement trim-
mings, iron, gas logs, grates,
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HIGH AND LOW PRESSURE STEAM AND HOT WATER HEATING.
ENGINE AND PUMP WORK.
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BUILDERS' EXCHANGE NEWS

PUBLISHED EVERY TUESDAY BY THE
Builders and Manufacturers' Exchange Exhibit Company
1317 H Street Northwest. Washington, D. C.



BUILDERS' EXCHANGE EXHIBIT BUILDING.

REALTY MEASURE WILL NOT PASS

Members of Congress Fore-
cast Defeat of Ben
Johnson's Bill.

LAW IS UNNECESSARY

Hearing Before District Committee
Brings Out Weaknesses of
"True Consideration."

From various members of Congress last night came the assurance that the Johnson bill requiring the recital of the "true consideration" of all real estate transactions would be laid on the table after the recommendation for its passage had been withdrawn and would there die quietly when the present session came to an end. Those Representatives, both Democratic and Republican, who discussed the bill, declared that the assertions of realty brokers, financiers, and property holders, that confusion and trickery would follow its passage, seem to be well founded on fact.

Measure Unprecedented.
Combined with this fact is the absolute knowledge that a measure like this has never been adopted in any State. The manifest unfairness of adopting experimental legislation in a city like Washington, where real estate represents the backbone of commerce, is another reason given by different Representatives for their opposition to the bill. Appearing before the District Committee yesterday in response to Chairman Johnson's invitation were Randall H. Hagner, Henry Y. Worthington, and H. H. Warner, all of whom protested against the measure as unnecessary and "resultant in no apparent good. Before they made their statements the committee made arrangements to meet again on Friday morning at 11 o'clock, when T. F. Monahan, J. H. Adrians, and others will give their opinions. The committee also produced statements from the officials of forty-five States, in which it was explained that no law of the kind contemplated in the District bill had been adopted by any of the States. With this symposium of statements, Mr. Warner pointed out that the possibility of fraud and trickery was not lessened by the passage of the bill.

Wash. Sales a Menace.
Randall Hagner was the third member of the committee which had been deputed to protest against the legislation, and brokers of this city. He said in part: "As I understand it the proposed bill is drawn with the idea that the recital of the 'true consideration' in real estate transactions would operate to prevent fraud and trickery. The members of the District in reaching correct conclusions regarding property values in fixing the rates of taxation, said Mr. Hagner. "In reply to the first premise I would state my belief that the compulsory recital of the so-called true consideration would open avenues to fraud which might easily operate to do more harm than is possible in the present system, where a nominal consideration only is given. We now have few if any 'wash sales,' but if the true consideration measure should obtain I leave it to the committee's own judgment if it would not be easily possible for two or more men to enter into an agreement first to sell a piece of property, one to the other, at \$50,000, for example, then to make a second wash sale at \$50,000, and finally another wash sale at \$50,000. In each the 'true consideration' would be stated, and there is no one to go behind the record of the series of affidavits.

A Question of Values.
"So one counts the money, and ultimately with this record it might easily be possible to persuade a real purchaser to take the property at some such figure as \$50,000, when, in fact, the actual value of the property was far below even the figure."

Issuing New Handbook.
W. G. Boyd, Washington representative of the Standard Elevator Company, of New York, has closed a contract with the Warsaw Cotton Mills and Power Company, of Warsaw, N. Y., to furnish two elevators, the capacity of which is to be 5,000 pounds each. The company is now issuing a new engineers' handbook.

Receiving Building Bids.
Architect Frank G. Pierson is taking bids for remodeling a store building at 11, Thirteenth street northwest for Frank Walter. The reconstruction will cost about \$10,000.

BURNT CLAY IN DEMAND.

Washington Manager of Philadelphia Concern Reports Contracts.
R. K. McClosky, Washington manager of O. W. Ketcham, of Philadelphia, manufacturer of burned clay products, yesterday reported receipt of the following contracts:
Light gray faced brick in the new building for Perpetual Building Association, at Eleventh and E streets northwest, Spalden & Spalden, architects; ornamental terra cotta in the Nurses' Home of Freedmen's Hospital, James Berrill, architect; salt glazed sanitary brick in new school building at Thirtieth and H streets southeast, Snowden Ashford, architect; hollow tile freestone in new storage building for the Washington Market Company, at Eleventh and H street southwest, David & Co., of Chicago, Ill., architects; face brick in the R. K. Ryan residence, Sixteenth and H streets northwest, Harlowe & Marshall, architects, and ornamental terra cotta in addition to Bradley residence, Connecticut avenue and Dupont circle, Howard Greenleaf, of New York City, architect.

EXCHANGE TO ENTERTAIN

Builders' Committee Decides to Do Their Stunts February 20.
The entertainment committee of the Builders' Exchange has decided to give an entertainment February 20, at the exchange building. The committee is not yet disclosing its programme, but promises something unusual and attractive. Members of the exchange have been asked to reserve the date for the entertainment.

ADVANCE IN CRUDE OIL

Third Increase of 5 Cents Per Barrel Announced in Past Month.
Pittsburg, Jan. 22.—Oil men were surprised to-day when announcement was made by the Seep Purchasing Agency that the price of Pennsylvania crude had been advanced to \$1.45 a barrel, an increase of 5 cents over the close of the market on Saturday. This is the third advance since the day following Christmas, each being 5 cents. Other grades were advanced as follows: Corning, 10; Newcastle, 10; Cabot, 10; Somerset, 10; Hagland, 10. The Seep Purchasing Agency was formerly the buying section of the Standard Oil Company.

ADVANCE IN STEEL PRICES.

Quotations on Wire and Nails Up a Dollar a Ton.
New York, Jan. 2.—The Pittsburg Steel Company announced to-day an advance in wire and wire nails \$1 a ton, making the price for wire \$1.40 per 100 pounds, nails \$1.40 per 100 pounds. This advance will be followed, it is expected, by a similar change on the part of the American Steel and Wire Company and Jones & Laughlin, and other companies engaged in wire and wire nail industries.

Installing Four Elevators.

Easy access to the various floors of the new Army and Navy Club Building will be furnished by means of the electric elevator equipment, which will consist of two main passenger elevators, one ladies' passenger elevator, one service and freight elevator, and two automatic push-button control dumbwaiters. These elevators are being installed by the Otis Elevator Company.

Gets Government Contract.

Fred R. Glickner yesterday reported the receipt of several special metalwork contracts, among which is an order for a large lot of brass station marks for use in the Coast and Geodetic Survey Service. Another order is for transportation frames for the United States National Museum. Other orders are 100 additional lockers for the Columbia Country Club and for 700 pottery stands for the National Museum.

Lighting Fixture Progress.

G. R. Evans & E. L. Evans, who established the lighting fixture business at 729 Thirteenth street northwest last July, have made great progress. Their whole time and effort is given to the lighting industry exclusively.

Raleigh Hotel, Greater Pains Royal, and the Russian Legation are some of the contracts just finished. They have a beautiful display at their new show-rooms, showing the most modern effects for commercial lighting, also a complete assortment for residence lighting.

Equipping Private Theater.

The Morris & Egan Company is installing a hot-water heating plant in the new Edison Bradley private theater, attached to the Bradley residence, in Dupont Circle. The theater is the first strictly private playhouse to be erected in Washington, and promises to be the scene of many notable entertainments.

Will Remodel Craft Residence.

William Ballantyne & Sons have awarded a contract to the Boyle-Robertson Construction Company to remodel the old Craft residence at 189 F street northwest at a cost of \$10,000. Kendall & Smith are the architects.

Local Firm Gets Outside Work.

The Hydraulic Press Brick Company has closed a contract for furnishing face brick for St. James Episcopal Church at Richmond, Va., for the First Baptist Church at Fitzgerald, Ga., and for one of the new buildings of the General Electric Company at Schenectady, N. Y.

WEATHER CAUSES PERMIT DECREASE

Showing Is Not Discouraging, as a
Falling Off Is Expected at this
Time of the Year.

In spite of the cold spell last week, thirty permits for buildings and repairs were issued by the office of the building inspector. Although this shows a falling off, and since the weather was calculated to stop nearly all forms of building, the showing is not so discouraging as might be expected.

The largest permit was that issued of John C. Deichman, to erect eleven two-story dwellings at 1200-1204 Fifth street northeast, and 412-414 M street northeast, at a cost of \$17,500.

Harry A. Kite took out a permit to erect ten two-story dwellings at 1212 to 1220 Walter street southeast at cost \$17,000, and another permit to erect eight two-story dwellings at 1204 to 1212 and 1222 to 1230 Walter street, at cost \$14,250, making practically a single operation of \$31,250.

James W. Clark, to repair dwelling at 220 New Jersey avenue northwest, \$1,000; C. W. Wynnamer, to repair dwelling at 418 Twelfth street northwest, \$14.

Lucy Gallotta, to erect shed at 1528 Columbia street northwest, \$15.

Thrift Building Company, Inc., to erect six two-story brick dwellings at 70-712 Upshur street northwest, \$18,000.

Harry Wardman, to erect four two-story brick dwellings at 214-220 Summit place northeast, \$18,000.

Harry Wardman, to erect nineteen two-story brick dwellings at 180 to 125 V street northwest and 128 to 126 Rhode Island avenue northwest, \$25,250.

To Erect Eight Houses.
H. A. Kite, to erect eight two-story brick dwellings at 1284 to 1292 and 1292 to 1298 Walter street southeast, \$15,200.

James Caulfield, to repair dwelling at Lawrence street, between W and Adams streets northeast, \$600.

H. H. Howenstein, to erect two two-story brick dwellings at 414 and 418 Sixth street northeast, \$4,000.

Washington Loan and Trust Company, to repair building at 1200 Seventh street northwest, \$5.

John A. Morris, to repair building at 604 Virginia avenue northwest, \$1,000.

Permits for Howenstein.
H. H. Howenstein, to erect two two-story brick dwellings at 406 and 412 I street northeast, \$1,000.

John C. Deichman, to erect eleven two-story brick dwellings at 1200-1204 Fifth street northeast and 412-414 M street northeast, \$17,500.

Wilbert Bryant, to repair building at 1212 F street northwest, \$500.

H. H. Howenstein, to erect two two-story brick dwellings at 1208-1210 Second street northwest, \$5,500.

H. H. Howenstein, to erect three two-story brick dwellings at 1202-1206 Second street northwest, \$9,000.

H. H. Howenstein, to erect two two-story brick dwellings at 1302 Second street northwest, \$2,000.

J. W. Walsh, to repair dwelling at 728 Seventeenth street northwest, \$100.

William K. Quinter, to repair rear of dwelling at 1529 Fourteenth street northwest, \$322.

J. Peter, to erect two-story frame dwelling at 607 V street northwest, \$1,500.

Thomas Armat, to repair dwelling at 1400 Eighteenth street northwest, \$2,000.

REAL ESTATE TRANSFERS.
North Columbia Heights—Block 1, lot 6—Adrian A. Wilson and wife to William H. Hinchman, \$1,100; lot 7 and 8 to H. H. Howenstein, \$1,100; lot 9 to H. H. Howenstein, \$1,100; lot 10 to H. H. Howenstein, \$1,100; lot 11 to H. H. Howenstein, \$1,100; lot 12 to H. H. Howenstein, \$1,100; lot 13 to H. H. Howenstein, \$1,100; lot 14 to H. H. Howenstein, \$1,100; lot 15 to H. H. Howenstein, \$1,100; lot 16 to H. H. Howenstein, \$1,100; lot 17 to H. H. Howenstein, \$1,100; lot 18 to H. H. Howenstein, \$1,100; lot 19 to H. H. Howenstein, \$1,100; lot 20 to H. H. Howenstein, \$1,100; lot 21 to H. H. Howenstein, \$1,100; lot 22 to H. H. Howenstein, \$1,100; lot 23 to H. H. Howenstein, \$1,100; lot 24 to H. H. Howenstein, \$1,100; lot 25 to H. H. Howenstein, \$1,100; lot 26 to H. H. Howenstein, \$1,100; lot 27 to H. H. Howenstein, \$1,100; lot 28 to H. H. Howenstein, \$1,100; lot 29 to H. H. Howenstein, \$1,100; lot 30 to H. H. Howenstein, \$1,100; lot 31 to H. H. 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